

Meraki Vs Aerohive Wireless Solution Comparison

Meraki vs. Aerohive Wireless Solution Comparison: Which is Right for You?

Choosing the right wireless solution for your business can be a daunting task. The market is saturated with options, each promising superior performance and seamless integration. This in-depth comparison of Meraki and Aerohive wireless solutions will help you navigate this complex landscape and make an informed decision. We'll explore key features, deployment considerations, and ultimately help you determine which platform best aligns with your specific needs and budget. We'll cover aspects like *cloud-managed networking*, *scalability*, and *security features* in detail.

Introduction: Understanding the Landscape

Both Meraki and Aerohive are leading providers of cloud-managed wireless solutions, catering to businesses of all sizes. However, their approaches, target markets, and feature sets differ significantly. Meraki, a Cisco company, is known for its intuitive interface and ease of management, often favored by smaller to medium-sized businesses (SMBs) seeking a user-friendly experience. Aerohive, on the other hand, positions itself as a more robust and enterprise-grade solution, frequently chosen by larger organizations requiring advanced features and granular control. This Meraki vs. Aerohive comparison will highlight these differences and their implications.

Feature Comparison: A Detailed Look

This section dives deep into the core features of Meraki and Aerohive, comparing their strengths and weaknesses across various categories.

Cloud Management and Interface

- **Meraki:** Boasts a remarkably intuitive, browser-based dashboard. Its simplicity makes managing even large deployments straightforward, reducing the need for specialized IT staff. This ease of use is a significant selling point for many SMBs.
- **Aerohive:** Offers a similarly cloud-based management platform, but with a more granular and complex interface. While this allows for finer-grained control over network settings, it demands a higher level of technical expertise. This *enterprise-grade management* is a key differentiator for Aerohive.

Scalability and Performance

- **Meraki:** Scales well to support growing networks, easily accommodating the addition of new access points and devices. Its performance is generally reliable and consistent, although performance can be impacted by internet connection reliability due to its cloud-based architecture.
- **Aerohive:** Demonstrates exceptional scalability, handling even the most demanding enterprise environments with ease. Its performance is often cited as superior in high-density deployments, thanks to features like advanced RF management and HiveManager. *High-*

density deployment* solutions like this are a big advantage for larger organizations.

Security Features

Both platforms offer robust security features, but their implementations differ:

- **Meraki:** Provides a comprehensive suite of security tools, including role-based access control, guest Wi-Fi management, and advanced threat protection. Its integration with other Cisco security products is a significant advantage.
- **Aerohive:** Emphasizes security through features like dynamic VPNs, granular access controls, and strong encryption. Aerohive's approach to *network security* is often considered more robust for highly regulated environments.

Deployment and Implementation

The deployment and ongoing management of these systems vary significantly:

- **Meraki:** Known for its incredibly simple "plug-and-play" deployment. Access points automatically register with the cloud, minimizing configuration time. This simplicity directly translates to lower implementation costs.
- **Aerohive:** Requires more hands-on configuration, demanding more IT expertise during initial setup. While this can lead to higher initial costs, it also allows for greater customization and fine-tuning.

Cost and Pricing Models

- **Meraki:** Utilizes a subscription-based model, which can be attractive to SMBs due to its predictable monthly expenses. However, the ongoing costs can add up over time.
- **Aerohive:** Offers a variety of licensing options, including perpetual licenses, which may be more cost-effective in the long run for large organizations. The upfront investment can be higher, but the ongoing costs are generally lower.

Conclusion: Choosing the Right Solution

The choice between Meraki and Aerohive ultimately hinges on your specific needs and priorities. Meraki is an excellent choice for SMBs prioritizing ease of use, intuitive management, and a relatively low barrier to entry. Its user-friendly interface and simple deployment make it an ideal option for businesses with limited IT resources. Aerohive, on the other hand, is better suited to larger enterprises requiring advanced features, granular control, and exceptional scalability. Its robust security features and high performance capabilities make it a compelling choice for organizations with complex network requirements. Careful consideration of your budget, technical expertise, and long-term scaling needs is crucial in making the right decision.

FAQ

Q1: Can I migrate from Meraki to Aerohive or vice versa?

A1: Yes, migration is possible but requires careful planning and execution. It involves decommissioning existing hardware, configuring new access points, and migrating user profiles and settings. Consider engaging a qualified network specialist to minimize disruption.

Q2: Which system offers better security features?

A2: Both offer robust security, but Aerohive generally provides a more granular and customizable approach, making it preferable for highly regulated environments or organizations with stringent

security requirements. Meraki excels in ease of use and integration with other Cisco security tools.

Q3: What is the typical cost difference between Meraki and Aerohive?

A3: This varies significantly depending on the size of your network and the chosen features. Meraki's subscription-based model often leads to lower upfront costs but higher ongoing expenses. Aerohive's licensing options allow for more flexibility but may have a higher initial investment.

Q4: Which solution is easier to manage?

A4: Meraki significantly outperforms Aerohive in terms of ease of management. Its intuitive interface and simplified deployment make it ideal for organizations with limited IT staff.

Q5: Which platform offers better scalability?

A5: While both scale well, Aerohive is generally considered superior for extremely large and complex deployments. Its architecture and advanced features are better suited for handling high-density environments and massive user bases.

Q6: Do both platforms support BYOD (Bring Your Own Device)?

A6: Yes, both Meraki and Aerohive offer robust BYOD support, allowing for secure and controlled access to the network for employee-owned devices. Features like device profiling and access policies ensure appropriate security measures are in place.

Q7: What kind of technical expertise is required for each platform?

A7: Meraki requires minimal technical expertise, while Aerohive necessitates a more advanced understanding of networking concepts and configurations.

Q8: What about ongoing support and maintenance?

A8: Both vendors provide support options, ranging from basic troubleshooting to premium enterprise-level service contracts. The cost and level of support vary depending on the chosen package and the size of your deployment.

Meraki vs. Aerohive Wireless Solution: A Head-to-Head Comparison

Choosing the ideal wireless solution for your business can feel like navigating a complicated jungle. Two prominent players often top the list: Meraki and Aerohive. Both offer powerful cloud-managed wireless systems, but their strengths and weaknesses differ significantly. This in-depth comparison will aid you in making an informed decision based on your specific needs .

Understanding the Landscape:

Both Meraki and Aerohive offer a complete suite of wireless networking products, including access points (APs), switches, and safety gateways. They exhibit a common thread : cloud-managed systems. This means configuration and control are handled through a centralized, web-based dashboard, eliminating the need for on-site controllers. However, their approaches to cloud management, licensing, and features separate them considerably.

Meraki: The User-Friendly Giant:

Meraki's popularity stems from its easy-to-use interface and thorough features. Its dashboard is known for its straightforwardness, making it accessible even for less technically inclined administrators. This ease of use often translates to quicker deployments and reduced management

expense.

Meraki shines in its capability for auto-configuring many aspects of network management. Provisioning new APs, monitoring network health, and diagnosing issues are all streamlined processes. Moreover, Meraki's integration with other Cisco products is seamless, making it a natural choice for existing Cisco shops. However, this ease of use comes at a price – Meraki generally charges a higher price point compared to Aerohive. Their licensing model is typically a recurring-fee model, adding to the overall cost.

Aerohive: The Enterprise-Grade Workhorse:

Aerohive targets larger enterprises with sophisticated network requirements. While its dashboard isn't as instantly intuitive as Meraki's, it offers a greater level of precision and control over various network parameters . This granular control is particularly valuable in large environments with demanding security policies.

Aerohive's strength lies in its advanced features, including its resilient security capabilities, sophisticated QoS processes, and adaptable licensing options. They offer a broader array of equipment to fit various network densities and deployment scenarios. Aerohive's HiveManager NG also allows for local deployment, providing greater control for organizations with strict data confidentiality requirements. The licensing model is typically more flexible, offering both perpetual and subscription options.

Head-to-Head Comparison Table:

Feature	Meraki	Aerohive
Ease of Use	Excellent	Good, but requires more technical expertise
Cost	Premium, subscription-based	Competitive, subscription and perpetual options
Scalability	Excellent	Excellent
Security	Strong, with built-in security features	Strong, with advanced security features
Customization	Good	Excellent, more granular control
Integration	Excellent with Cisco ecosystem	Good, supports various integrations
Support	Excellent	Good

Choosing the Right Solution:

The "best" solution depends entirely on your specific needs and priorities. If ease of use and rapid deployment are paramount, and you're content with a subscription model, Meraki is a compelling contender. If you require a highly customized solution with granular control over network parameters, advanced security features, and more flexibility in licensing, Aerohive might be the better fit. Consider factors such as:

- **Budget:** Meraki's subscription model can lead to higher long-term costs.
- **Technical expertise:** Aerohive requires a higher level of technical expertise for optimal management.
- **Network size and complexity:** Both solutions scale well, but Aerohive’s customization capabilities are particularly valuable in complex environments.
- **Security requirements:** Both offer robust security, but Aerohive offers more granular control for advanced security configurations.

Conclusion:

Both Meraki and Aerohive provide outstanding cloud-managed wireless solutions. The optimal choice hinges on your organization's unique requirements. Carefully assess your needs, technical skills, and budget to determine which platform aligns best with your goals. Consider conducting proof-of-concept tests with both systems before making a final decision.

Frequently Asked Questions (FAQs):

Q1: Can I migrate from Meraki to Aerohive or vice versa?

A1: Migration is possible but can be complex and time-consuming, needing careful planning and potentially specialized skill.

Q2: Which solution is better for small businesses?

A2: Meraki's user-friendly interface and simplified management make it a frequent choice for smaller businesses, although the subscription cost should be considered.

Q3: Do both solutions offer on-premise options?

A3: Meraki primarily relies on its cloud-based management, while Aerohive offers both cloud and on-premises management options.

Q4: Which platform offers better analytics and reporting?

A4: Both platforms offer robust analytics and reporting, although the specific features and depth of analysis may vary.

This comprehensive comparison should provide you with a clearer understanding of the vital differences between Meraki and Aerohive wireless solutions. Remember to prioritize your specific requirements when making your decision.

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